

# COMMON HIGHER GROUND WORKSHOP

*Collaborative decision-making in the real world*

**Keystone's Common Higher Ground Workshop** helps professionals in all sectors develop strategies and build skills for effective decision-making and problem-solving within and beyond their organizations.

Many pressing problems cannot be solved sustainably by one person or party. The workshop is designed for leaders and emerging leaders who need to build a shared vision in the face of apparent differences, whether within a single organization, between organizations, within a community, or across society.

Participants will learn collaborative skills and strategies to increase effectiveness at reaching across silos, convening effective teams, and listening and responding to colleagues, constituents, communities, and other stakeholders. The workshop features learning and practice for each crucial stage of collaborative decision-making, and guides participants in building a toolkit of responses to difficult or sensitive situations.

By the end of this workshop, participants should:

1. Feel confident in assessing whether a problem is appropriate for collaboration, and in discerning whose participation is necessary for success.
2. Know how to prepare for a challenging discussion and be ready for a range of potential outcomes.
3. Feel practiced at generating and refining options on the way to workable solutions.
4. Have a toolkit of strategies to deal with difficult personalities and tactics, and to work through impasses and misunderstandings.
5. Understand common breakdowns in communication and professional relationships and how to get them back on track.

## Upcoming Online Workshop

May 19-June 4, 2020  
*Tuesdays and Thursdays  
from 1:00pm-3:00pm  
Mountain Time, plus  
personalized coaching*

For more information  
*Jonathan Geurts  
970/760-0720  
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Tuition: \$300  
*(\$200 for government,  
nonprofit, and academic)*

Registration  
<http://bit.ly/CHGRegMay20>

**Brad Sperber** is Director of Capacity-Building



*Initiatives and Senior Policy Director at Keystone Policy Center. He designs, facilitates, and advises on collaborative decision-making efforts in settings ranging from international to local. He has more than*

*20 years of experience assisting government, industry, communities, and civil society organizations in solving complex shared problems in areas including public health, education, and agriculture. Outcomes of his projects include a reduction of added sugar in breakfast cereals throughout the U.S., funding to fortify staple foods with essential micronutrients in several Asian nations, and coordinated strategies for responding to high-consequence infectious disease outbreaks. He holds a M.Div from Harvard University.*

**Jonathan Geurts** is a Senior Project Manager at



*Keystone. His focus on public and private land management has connected agricultural supply chains – from farmer to retailer – on sustainability principles, engaged communities on*

*joint needs for adjacent public lands, and helped land and water planners problem solve for a water scarce future. He holds a M.A. in conflict resolution from the University of Denver.*

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## About Us

*Keystone Policy Center is a trusted non-profit organization founded in 1975 to drive actionable, shared solutions to contentious agriculture, environment, energy, education, and public health issues. Keystone is recognized by public, private, and civic-sector leaders throughout the United States for independent, collaborative problem-solving approaches that offer a proven blueprint for progress and collective impact.*



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